

Message Text

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73

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 241200Z SEP 75
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
SECSTATE WASHDC 3718
INFO AMEMBASSY ABU DHABI
AMEMBASSY BEIRUT
AMEMBASSY CAIRO
AMEMBAXFL DAMASCUS
AMEMBASSY JIDDA
AMEMBASSY TEHRAN
USINT BAGHDAD

UNCLAS KUWAIT 3925

E.O. 11652: N/A
TAGS: BEXP KU
SUBJ: 1975/76 TRADE MISSION SEASON

REF: A. STATE 219712; B. STATE 221306

1. EMBASSY KUWAIT HAS NO PROBLEM WITH DATES SUGGESTED FOR MARYLAND IOGA (REF A) AND WELCOMES PROPOSED NORTH CAROLINA MISSION IN MID-MARCH (REF B). NEVERTHELESS, COMMERCE AND DEPARTMENT SHOULD RECOGNIZE THAT NUMBER OF TRADE MISSIONS NOW SCHEDULED MAY BE AT OR BEYOND SATURATION POINT. HOWEVER, ATTRACTIVE KUWAITI MARKET MAY BE, IT REMAINS RELATIVELY SMALL COMMUNITY AND WE CONCERNED THAT TOWN WILL BE SATIATED BY TRADE MISSIONS RATHER QUICKLY.

2. AS OF NOW TRADE MISSION SCHEDULE FOR KUWAIT IS ASFOLLOWS:
A. MISSISSIPPI, LED BY GOVERNOR WALLER, OCTOBER 23-27;
B. IOWA, OCTOBER 31-NOVEMBER 4, NOVEMBER 8-9; C. MARYLAND, JANUARY 14-15; D. PENNSYLVANIA, JANUARY 22-27; E. NORTH CAROLINA, LED BY GOVERNOR HOLSHOUSER, MID-MARCH; F. TENNESSEE AND G. INDIANA. WE DO NOT YET KNOW WHEN OR EVEN WHETHER TENNESSEE OR INDIANA MISSIONS WILL COME. DEPENDING ON THEIR TIMING,
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ALREADY OVERCROWDED SCHEDULING COULD BECOME WORSE. MOREOVER,

APART FROM MISSISSIPPI AND NORTH CAROLINA WE DO NOT KNOW WHICH SENIOR STATE OFFICIAL IF ANY WILL ACCOMPANY OTHER MISSIONS. WOULD APPRECIATE WHATEVER INFO COMMERCE AND DEPARTMENT CAN PROVIDE.

3. DESPITE HEAVY SCHEDULE BELIEVE EMBASSY WILL BE ABLE PROVIDE NECESSARY BACKUP. WE NOTE THAT PRACTICAL MATTER WHETHER OR NOT MISSION HAS IOGA STATUS, EMBASSY REQUIRED DEVOTE RATHER FULL ATTENTION TO EACH MISSION.

4. ACTION REQUESTED: WOULD APPRECIATE RECEIVING ASAP SOME WORD ON LATEST TIMING FOR TENNESSEE AND INDIANA MISSIONS. WOULD ALSO LIKE TO KNOW WHETHER ANY ADDITIONAL MISSIONS ARE BEING PLANNED OR EVEN CONTEMPLATED. WE UNDERSTAND, FO EXAMPLE, THAT NATIONAL ASSOCIATION OF STATE DEVELOPEMENT ASSOCIATIONS HAD BEEN CONSIDERING A TRADE MISSION FOR NEXT SPRING. STOLTZFUS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KUWAIT03925
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750331-0517
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750922/aaaaatmf.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 219712, 75 STATE 221306
Review Action: RELEASED, APPROVED
Review Authority: RowellE0
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 JUN 2003 by MaustMC>; APPROVED <10 FEB 2004 by RowellE0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: 1975/76 TRADE MISSION SEASON
TAGS: BEXP, KU
To: COM STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006